

**Florida Office of Film and Entertainment  
Fiscal Year 2013-2014 Annual Report**

**Strategic Business Development  
Florida Department of Economic Opportunity**

**November 1, 2014**



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## I. Florida Office of Film and Entertainment Overview

### A. Background

The Florida Office of Film and Entertainment (OFE) was created in 1999 as the state's official economic development mechanism for the development and expansion of the motion picture and entertainment industry sectors. It was housed in the Executive Office of the Governor until 2011 when OFE was repositioned into the Florida Department of Economic Opportunity (DEO).

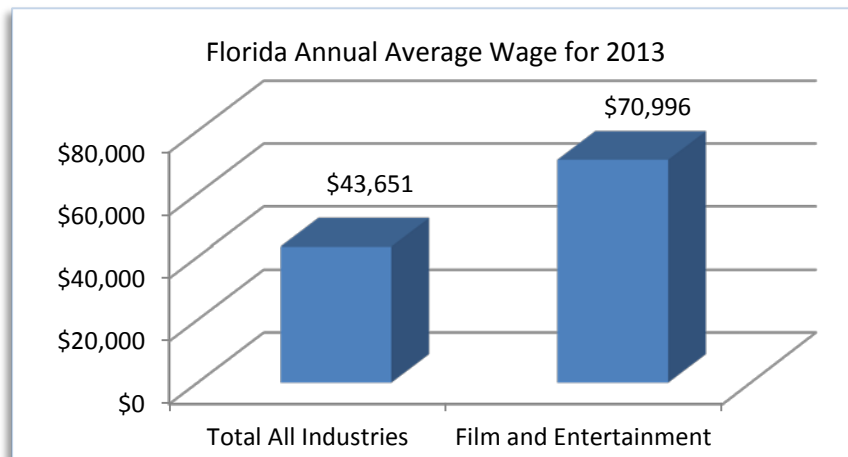
OFE attracts and promotes film, television, and digital media production in Florida. OFE staff members facilitate access to filming locations, serve as liaisons between the industry and government entities, administer incentive programs, and market the state as a world-class production center.

### B. 2013 Statewide Film and Entertainment Industry Employment Data

According to data provided by the DEO Bureau of Labor Market Statistics:

- In 2013, there were 4,446 established businesses in Florida's film and entertainment industry employing 22,545 individuals.
- In 2013, the average annual wage for the Florida film and entertainment industry was \$70,996, exceeding the state's annual average wage for all industries of \$43,651 by 62.6 percent.
- The largest sector of the film and entertainment industry was television broadcasting with 8,212 Floridians employed.
- The sector of the film and entertainment industry with the highest annual average wage (\$98,764) was motion picture and video distribution.

Table 1: Florida Film and Entertainment Industry 2013 Annual Average Wage Data



Source: Florida Department of Economic Opportunity, Bureau of Labor Market Statistics.

### **C. OFE Reporting Requirements**

Pursuant to s. 288.1254(10), Fla. Stat., each November 1, OFE shall submit an annual report for the previous fiscal year outlining the Entertainment Industry Financial Incentive Program's return on investment (ROI) and economic benefits to the state. The report must also include an estimate of the full-time equivalent (FTE) jobs created by each production awarded tax credits and information relating to the distribution of productions receiving tax credits by geographic region and production type. Additionally, the report must include the OFE Travel Expenditures Annual Report required under s. 288.1253(3), Fla. Stat., and information describing the relationship between recipients of both the Entertainment Industry Sales Tax Exemption Program and the Entertainment Industry Financial Incentive Program required under s. 288.1258(5), Fla. Stat.

## II. Florida Entertainment Industry Financial Incentive Program - Fiscal Year 2013-2014 Report

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### A. Program Background

The Florida Entertainment Industry Financial Incentive Program was created to encourage the use of Florida as a site for filming, for the digital production of films, and to develop and sustain the workforce and infrastructure for film, digital media, and entertainment production in the state. This program is administered by OFE.

The Financial Incentive Program began on July 1, 2010 and is scheduled to sunset on June 30, 2016. The Florida Legislature allocated \$242 million in tax credits for the program in 2010, and an additional \$12 million in 2011. Effective March 2012, the Legislature allocated an additional \$42 million in tax credits, totaling \$296 million.

Section 288.1254(4)(a), Fla. Stat., requires OFE to qualify projects on a first-come, first-served basis. Once a project is qualified, it is then certified based on its anticipated Florida expenditures. Qualified expenditures include payments to Florida vendors for products and services as well as wages paid to Floridians working on the production. Non-resident wages and purchases from non-Florida based companies do not qualify for the program.

The OFE awards tax credits to a certified production company upon completion of its project. As a basis for the award, OFE reviews an audit performed by a third-party Florida Certified Public Accountant for each project. The final tax credit awards are calculated as a percentage (20-30%) of each certified project's final qualified Florida expenditures. The award cannot exceed \$8 million in total tax credits per project.

### B. Four-Year Aggregate Program Performance Summary as of June 30, 2014

Between July 1, 2010 and June 30, 2014, OFE has received and processed 689 applications for the Financial Incentive Program. DEO has certified 342 productions for tax credits with projected Florida expenditures of approximately \$1.5 billion. More than \$926 million in wages are associated with the 342 productions, creating an estimated 171,922 Florida jobs.

The production types certified include:

- 74 motion pictures (e.g., theatrical, made for television, direct to video, documentaries, visual effects sequences)
- 59 digital media productions (e.g., video games, web series, interactive websites)
- 154 television productions (e.g., television series, television pilots, telenovelas, award shows)
- 55 commercials

Refer to Appendix 1: 2010-2016 Entertainment Industry Financial Incentive Program Summary for details.

### **C. Fiscal Year 2013-2014 Annual Performance Summary**

- 146 certified projects completed production, provided OFE with their audit, or were awarded tax credits in fiscal year 2013-2014:
  - 66 projects awarded tax credits
  - 31 projects completed OFE audit review (pending award)
  - 34 projects pending OFE audit review
  - 15 projects completed production in Florida with outstanding final reports
- Projected outcomes for the 146 projects listed above include:
  - 51,130 Florida jobs
  - \$275,218,148 in wages for Floridians
  - \$483,917,322 in Florida qualified expenditures
  - 77,634 lodging/hotel room nights
  - 8,927 production days

Refer to Appendix 2: Entertainment Industry Financial Incentive Fiscal Year 2013-2014 Data for details.

### **D. Regional Breakdown**

The 146 projects included in the Annual Performance Summary above are listed by region in Appendix 3: Entertainment Industry Financial Incentive Fiscal Year 2013-2014 Regional Map.

As shown in Appendix 3, the greatest amount of production activity occurred in the southeast and central east regions of the state. The southeast region had the largest percentage of production activity (68%), projecting more than 43,334 Florida jobs and \$228 million in wages. This is followed by the central east region with 18 percent of the production activity; projecting more than 3,351 Florida jobs and \$28 million in wages.

### **E. Return on Investment (ROI)**

Pursuant to s. 288.0001, Fla. Stat., the Entertainment Industry Financial Incentive Program is to be evaluated by the Office of Economic and Demographic Research (EDR)<sup>1</sup> to determine the economic benefits of the Financial Incentive Program during the previous three years. The analysis must also evaluate the number of jobs created, the increase or decrease in personal income, and the impact on state gross domestic product (GDP) from the direct, indirect, and induced effects of the state's investment in the Financial Incentive Program. The evaluations are due by January 1, 2015.

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<sup>1</sup>In 2012, an economic impact analysis conducted by EDR showed the Financial Incentive Program increases Florida's GDP at a rate of \$15 for every \$1 of tax credit awarded, and for every \$5 of tax credits awarded, the state collected \$2 in tax revenue (ROI). Neither the effects of Film Induced Tourism nor the Entertainment Industry Sales Tax Exemption Program were included as factors in the results of the study.

## **F. Full-Time Equivalent (FTE) Data**

Due to the unique characteristics of the film and entertainment industry, individuals working on productions are not counted in the traditional full-time equivalent (FTE) format. In some instances, hourly employment data for individual employees are not assembled by a production, and therefore are not available for reporting to OFE.

Of the 66 projects awarded tax credits in fiscal year 2013-2014, 49 of them provided OFE with hourly employment data equaling 4,130,535 total hours. If 1,820 hours equals one FTE employee (35 hours a week x 52 weeks a year), then the productions that were awarded tax credits in fiscal year 2013-2014 employed approximately 2,270 FTEs.

### III. Florida Entertainment Industry Sales Tax Exemption - Fiscal Year 2013-2014 Report

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#### A. Program Background

Pursuant to s. 288.1258, Fla. Stat., effective January 1, 2001, any qualified production company engaged in Florida in the production of motion pictures, made for television motion pictures, television series, commercial advertising, music videos, or sound recordings may be eligible for a sales and use tax exemption on the purchase or lease of certain items used exclusively as an integral part of their production activities in Florida. Examples of tax exempt items include: production equipment, real property, props, wardrobe, set design, and construction.

In order to be exempt from Florida sales tax at the point of sale, the production company must apply for a certificate of exemption for presentation to a registered Florida vendor when making purchases or rentals of qualified expenditures. The application for the Entertainment Industry Sales Tax Exemption is available at [filminflorida.com](http://filminflorida.com). Each application is reviewed by OFE. Once qualification is determined by OFE, the Florida Department of Revenue issues the applicant a certificate of exemption.

#### B. Annual Performance

OFE approved 833 applications for the Sales Tax Exemption during Fiscal Year 2013-2014, resulting in an estimated 66,718 Florida jobs and \$1.1 billion in Florida expenditures. Table 2 below provides an overview of the data collected from those applications. Note: Sales Tax Exemption data are self-reported at the time of application, and therefore only represent estimates.

Table 2: Entertainment Industry Sales Tax Exemption FY 2013-2014 Performance

Fiscal Year 2013-2014	Totals
Total Production Expenditures	\$1,106,641,855
Total Amount of Tax Exempted Based on Florida's General State Sales and Use Tax Rate of 6%	\$15,410,804
Return on Investment (ROI)	71.8 : 1
Out-of-State Applicants	286
In-State Applicants	547
Total Applicants	833
Full-Time Jobs Created	25,550
Freelance Jobs Created	41,168
Total Jobs Created	66,718

Refer to Appendix 4: Florida Entertainment Industry Sales Tax Exemption Fiscal Year 2013-2014 Annual Report for a detailed summary of the applications for the fiscal year by quarter, including production types, origins, anticipated locations of productions, and estimated Florida expenditures by category.



### C. Annual Growth

Section 288.1258(5), Fla. Stat., directs OFE to demonstrate the annual growth in Florida-based film and entertainment industry employment, wages, and businesses. Table 3 below provides a comparison of annual data since the Sales Tax Exemption Program began in 2001.

As shown in Table 3, fiscal year 2013-2014 has the highest estimated expenditures, the highest number of jobs, and the second highest return on investment (ROI) since the program's inception.

Table 3: Entertainment Industry Sales Tax Exemption Fiscal Year Comparison FY 2001-2014

Fiscal Year	Number of Applicants	Amount of Tax Exempted Based on Florida's 6% Tax Rate	Estimated Florida Jobs	Estimated Florida Expenditures	ROI
2000/2001	227	\$2,539,395	4,877	\$148,593,718	58.5 : 1
2001/2002	463	\$7,556,334	17,424	\$433,372,673	57.4 : 1
2002/2003	621	\$10,796,831	25,854	\$645,025,051	59.7 : 1
2003/2004	624	\$13,768,814	20,154	\$721,914,295	52.4 : 1
2004/2005	705	\$11,867,191	29,116	\$705,255,688	59.4 : 1
2005/2006	762	\$10,683,581	31,189	\$655,792,268	61.4 : 1
2006/2007	809	\$12,721,834	27,338	\$719,035,205	56.5 : 1
2007/2008	841	\$14,389,854	56,476	\$816,462,452	56.7 : 1
2008/2009	762	\$14,038,041	33,353	\$780,849,043	55.6 : 1
2009/2010	824	\$12,452,842	42,844	\$760,722,482	61.1 : 1
2010/2011	871	\$15,365,162	43,817	\$1,010,404,652	65.8 : 1
2011/2012	815	\$14,657,152	48,137	\$1,015,136,941	69.2 : 1
2012/2013	857	\$14,614,772	56,141	\$1,104,213,354	75.6 : 1
2013/2014	833	\$15,410,799	66,718	\$1,106,641,698	72.1 : 1

#### **D. Relationship of Tax Exemptions and Incentives to Industry Growth**

Section 288.1258(5), Fla. Stat., also requires the analysis of annual data from the Entertainment Industry Sales Tax Exemption Program combined with annual data obtained from the Entertainment Industry Financial Incentive Program (s. 288.1254 Fla. Stat.). The intended goal of the analysis is to provide a comparison of the state's overall investment in attracting and growing the entertainment industry, to the actual expenditures of productions participating in both programs.

During Fiscal Year 2013-2014, 66 productions were awarded tax credits under the Entertainment Industry Financial Incentive Program. Of the 66 productions awarded tax credits, five were not eligible for the Sales Tax Exemption and four did not apply (five of the nine productions were digital media projects or video games, which do not qualify for the Sales Tax Exemption program). In addition, 28 productions were eligible for 12 month certificates of exemption, and therefore, the expenditures included on the application were not limited to the project receiving the Financial Incentive.

According to the analysis, productions receiving the Financial Incentive and Sales Tax Exemption expended \$4.31 for each \$1.00 of investment from the state from a combination of both incentive programs.

The validity of the formula is compromised by a number of key factors:

- The Sales Tax Exemption Program data are estimated by the recipients at the time of application and are not verified expenditures.
- The Financial Incentive Program data are based on an independent audit and actual documentation provided to OFE by the certified production upon completion of each project (verified expenditures).
- Florida-based production companies are eligible for a 12 month certificate of exemption and must provide estimated expenditures for a 12 months at the time of application (expenditures are not limited to the project receiving the Financial Incentive).

Refer to Appendix 5: Relationship of Tax Exemptions and Incentives to Industry Growth Fiscal Year 2013-2014 for details.

## IV. Florida Office of Film and Entertainment Travel Expenditures - Fiscal Year 2013-2014 Report

Pursuant to s. 288.1253(3), Fla. Stat., OFE must provide a summary of all travel and entertainment expenses incurred during any given fiscal year.

Pursuant to s. 288.1251(2)(a)4, Fla. Stat., OFE shall, “Represent the state’s indigenous entertainment industry to key decision makers within the national and international entertainment industry, and to state and local officials.” Additionally, pursuant to s. 288.1251(2)(a)6, Fla. Stat., OFE shall, “Identify, solicit, and recruit entertainment production opportunities for the state.” Inherent in these statutory requirements is the need to travel to key industry trade shows, events, meetings, and film festivals in the U.S. and internationally. OFE has been diligent in developing a focused travel strategy to target key industry decision makers while limiting travel to the most mission critical activities.

Table 4 represents the travel costs incurred by OFE during the fiscal year. Of the \$280,000 in operating dollars allocated to OFE for fiscal year 2013-2014, \$9,914.14 was spent on travel, and \$0 was spent on entertainment expenses.

Table 4: Office of Film and Entertainment Annual Travel Expenditures Data - Fiscal Year 2013-2014

Traveler	Travel Dates	Event/Destination	Purpose	Amount	Entertainment Expenditures
<b>State Film Commissioner</b>	8/5/13-8/6/13	Film Florida – South Florida Regional Workshops	Represented State/OFE; Business Development; Meetings	\$666.00	None
	8/22/13-8/23/13	Film Florida – Central Florida Regional Workshops and Quarterly Meeting	Represented State/OFE; Business Development; Meetings	\$451.29	None
	9/11/13	Film Florida – Northeast Florida Regional Workshops	Represented State/OFE; Business Development; Meetings	\$149.93	None
<b>Los Angeles Liaison</b>	12/10/13-12/14/13	Film Florida Quarterly Meetings	Represent State/OFE; Business Development; Meetings	\$1,592.89	None
	01/16/14-01/20/14	Sundance Film Festival	Represent State/OFE; Business Development; Meetings	\$1,502.36	None
	01/26/14-01/30/14	NAPTE Conference	Represent State/OFE; Business Development; Meetings	\$1,755.32	None

	03/08/14-03/13/14	SXSW Film Festival	Represent State/OFE; Business Development; Meetings	\$1,752.91	None
	03/19/14-04/09/14	Bloomberg International Film and Television Finance Summit, AFCLocations Expo, and Other Local Meetings	Represent State/OFE; Participated in Meetings, Panel Discussions and Events	\$481.08	None
	04/12/14-06/19/14	IFTA Summit, Produced By Conference, Critic's Choice TV Awards, Florida-Filmed Movie Premiers and Other Local Meetings	Represent State/OFE; Participated in Meetings, Screenings and Events	\$363.74	None
<b>Incentives Administrator</b>	05/27/14-05/30/14	Various OFE Meetings	Participated in Meetings and Events	\$1,198.63	None
<b>TOTAL</b>				<b>\$9,914.15</b>	<b>\$0.00</b>

**APPENDIX 1: 2010-2016 ENTERTAINMENT INDUSTRY FINANCIAL INCENTIVE PROGRAM SUMMARY**

July 1, 2010-June 30, 2014

**Regional Summary**

	<u># of Projects</u>	<u>%</u>	<u>Projected Total Florida Wages</u>	<u>%</u>	<u>Projected # of Florida Jobs Created</u>	<u>%</u>	<u>Estimated Room Nights</u>	<u>%</u>	<u>Qualified Florida Expenditures</u>	<u>%</u>	<u>Certified Tax Credit Award</u>	<u>%</u>
<b>CENTRAL EAST REGION</b>	99	28.95%	\$ 306,357,906	33.08%	14,065	8.18%	56,320	22.65%	\$ 456,904,334	30.45%	\$ 91,807,126	31.04%
BREVARD LAKE ORANGE SEMINOLE ST. LUCIE VOLUSIA												
<b>CENTRAL WEST REGION</b>	31	9.06%	\$ 70,586,207	7.62%	20,872	12.14%	43,677	17.56%	\$ 150,681,230	10.04%	\$ 23,290,214	7.88%
HERNANDO HILLSBOROUGH PINELLAS POLK MANATEE SARASOTA												
<b>NORTH REGION</b>	10	2.92%	\$ 9,998,614	1.08%	2,035	1.18%	5,289	2.13%	\$ 14,384,806	0.96%	\$ 2,830,815	0.96%
LEON SUWANNEE ALACHUA DUVAL ST. JOHNS CLAY												
<b>SOUTHEAST REGION</b>	201	58.77%	\$ 538,731,566	58.18%	134,627	78.31%	143,072	57.54%	\$ 877,224,565	58.47%	\$ 177,450,241	60.00%
MIAMI-DADE BROWARD PALM BEACH MONROE												
<b>SOUTHWEST REGION</b>	1	0.29%	\$ 369,094	0.04%	323	0.19%	302	0.12%	\$ 1,206,652	0.08%	\$ 347,940	0.12%
COLLIER												
<b>Totals</b>	<b>342</b>	<b>100.00%</b>	<b>\$ 926,043,387</b>	<b>100.00%</b>	<b>171,922</b>	<b>100.00%</b>	<b>248,660</b>	<b>100.00%</b>	<b>\$ 1,500,401,587</b>	<b>100.00%</b>	<b>\$ 295,726,336</b>	<b>100.00%</b>

**Project Type Summary**

THEATRICAL MOTION PICTURE	*	57	16.67%	\$ 184,627,299	19.94%	30,045	17.48%	94,499	38.00%	\$ 286,041,032	19.06%	\$ 54,014,184	18.26%
MADE FOR TV MOTION PICTURE		2	0.58%	\$ 1,029,463	0.11%	329	0.19%	48	0.02%	\$ 1,321,603	0.09%	\$ 295,533	0.10%
DIRECT TO VIDEO MOTION PICTURE		5	1.46%	\$ 5,733,554	0.62%	525	0.31%	2,322	0.93%	\$ 8,973,615	0.60%	\$ 2,018,838	0.68%
VISUAL EFFECTS FILMS		3	0.88%	\$ 15,639,065	1.69%	364	0.21%	2,325	0.94%	\$ 15,893,848	1.06%	\$ 3,894,587	1.32%
DOCUMENTARY FILMS		7	2.05%	\$ 1,484,065	0.16%	376	0.22%	235	0.09%	\$ 1,896,576	0.13%	\$ 338,994	0.11%
VIDEO GAMES	*	29	8.48%	\$ 155,438,376	16.79%	2,936	1.71%	3,095	1.24%	\$ 245,237,983	16.34%	\$ 58,389,861	19.74%
DIGITAL MEDIA PROJECTS		28	8.19%	\$ 8,633,046	0.93%	556	0.32%	219	0.09%	\$ 10,323,344	0.69%	\$ 1,869,185	0.63%
INTERACTIVE WEBSITES		2	0.58%	\$ 16,491,065	1.78%	153	0.09%	0	0.00%	\$ 25,513,487	1.70%	\$ 2,784,746	0.94%
COMMERCIALS	**	55	16.08%	\$ 22,082,900	2.38%	10,865	6.32%	6,898	2.77%	\$ 41,219,426	2.75%	\$ 8,169,869	2.76%
TV SERIES - HIGH IMPACT	***	20	5.85%	\$ 268,769,228	29.02%	97,042	56.45%	100,277	40.33%	\$ 463,402,593	30.89%	\$ 91,606,186	30.98%
TV SERIES - REALITY SHOW		34	9.94%	\$ 51,776,016	5.59%	4,431	2.58%	9,735	3.91%	\$ 80,848,600	5.39%	\$ 12,452,440	4.21%
TV SERIES - TELENVELA		24	7.02%	\$ 132,708,371	14.33%	8,764	5.10%	9,696	3.90%	\$ 212,738,353	14.18%	\$ 43,806,035	14.81%
TV SERIES - DRAMA/COMEDY/GAME SHOW ENT SHOW/TALK/MUSIC/HOW TO/VARIETY/MINI SERIES		21	6.14%	\$ 27,958,300	3.02%	2,148	1.25%	2,131	0.86%	\$ 41,057,418	2.74%	\$ 4,865,450	1.65%
TV SERIES - INTERACTIVE		5	1.46%	\$ 1,695,949	0.18%	39	0.02%	4	0.00%	\$ 1,838,519	0.12%	\$ 267,874	0.09%
TV SERIES - PILOT		15	4.39%	\$ 16,332,174	1.76%	5,540	3.22%	4,994	2.01%	\$ 26,014,344	1.73%	\$ 5,035,787	1.70%
TV PRODUCTION - NON SERIES		23	6.73%	\$ 7,231,984	0.78%	6,043	3.51%	2,532	1.02%	\$ 9,818,107	0.65%	\$ 1,607,695	0.54%
TV AWARDS SHOW		12	3.51%	\$ 8,412,532	0.91%	1,766	1.03%	9,650	3.88%	\$ 28,262,739	1.88%	\$ 4,309,072	1.46%
<b>TOTAL PROJECTS</b>	<b>****</b>	<b>342</b>	<b>100.00%</b>	<b>\$ 926,043,387</b>	<b>100.00%</b>	<b>171,922</b>	<b>100.00%</b>	<b>248,660</b>	<b>100.00%</b>	<b>\$ 1,500,401,587</b>	<b>100.00%</b>	<b>\$ 295,726,336</b>	<b>100.00%</b>

\* 32 FAMILY FRIENDLY PRODUCTIONS

(10 Theatrical MP; 22 Video Games)

\*\* 55 BUNDLED COMMERCIAL APPLICATIONS

(149 INDIVIDUAL COMMERCIALS)

\*\*\* 9 HIGH IMPACT TV SERIES

(One Season = One Project)

\*\*\*\* 689 APPLICATIONS RECEIVED

<u>PRODUCTION QUEUES</u>	<u>TAX CREDIT BALANCE</u>	<u>QUALIFIED PROJECTS / PENDING CERTIFICATION</u>	<u>PENDING PROJECTS PROJECTED FLORIDA EXPENDITURES</u>	<u>PENDING PROJECTS PROJECTED TAX CREDIT CERTIFICATION</u>	<u>TAX CREDITS AWARDED</u>
GENERAL PRODUCTION QUEUE	\$ -	\$ 51,359,993 (26)	\$ 22,135,241 (2)	\$ 5,533,810	\$ 105,305,649 (64)
COMMERCIAL & MUSIC VIDEO QUEUE	\$ -	\$ 59,030 (2)	\$ 1,812,566 (2)	\$ 362,513	\$ 3,605,183 (24)
INDEPENDENT & EMERGING MEDIA QUEUE	\$ -	\$ 1,495,301 (21)	\$ -	\$ -	\$ 2,730,091 (45)
	<b>\$ -</b>	<b>\$ 52,914,324 (49)</b>	<b>\$ 23,947,807 (4)</b>	<b>\$ 5,896,323</b>	<b>\$ 111,640,923 (133)</b>

Appendix 2: Entertainment Industry Financial Incentive Fiscal Year 2013-2014 Data

LOCATION	REGION	PROJECT TITLE	PROJECT TYPE	TOTAL ELIGIBLE FLORIDA WAGES	TOTAL QUALIFIED NON-WAGE FLORIDA EXPENDITURES	FLORIDA JOBS CREATED - CREW	FLORIDA JOBS CREATED - TALENT (CAST)	FLORIDA JOBS CREATED - EXTRAS/STAND-INS	TOTAL FLORIDA JOBS CREATED	ROOM NIGHTS	PRODUCTION DAYS	HOTEL/LODGING EXPENDITURES	QUALIFIED FLORIDA EXPENDITURES	TAX CREDIT AWARD AMOUNT
<b>COMPLETED OFF FINAL REVIEW - TAX CREDITS AWARDED</b>														
Seminole	CE	Missionary	Theatrical Motion Picture	\$ 141,956	\$ 483,106	52	26	-	78	322	18	\$ 19,455	\$ 625,062	\$ 156,265
Miami-Dade	SE	Step Up 4	Theatrical Motion Picture	\$ 9,107,922	\$ 8,878,794	440	121	1,375	1,936	7,894	42	\$ 720,473	\$ 17,986,716	\$ 4,496,679
Miami-Dade	SE	El Gran Show	TV Series Drama 12 Episodes	\$ 950,642	\$ 671,200	87	13	476	576	36	27	\$ 2,022	\$ 1,621,842	\$ 405,460
Miami-Dade	SE	RPM Asfalto	TV Series Mini-Series 13 Episodes	\$ 625,809	\$ 398,076	108	20	133	261	-	30	\$ -	\$ 1,023,885	\$ 196,769
Miami-Dade	SE	Mi Corazon Insiste FKA Candela Volcan	TV Series Telenovela 130 chapters	\$ 6,017,425	\$ 2,975,888	238	24	908	1,170	-	132	\$ -	\$ 8,993,313	\$ 2,248,328
Miami-Dade	SE	Burn Notice - Season 6	High Impact TV Drama 18 Episodes	\$ 16,435,251	\$ 10,424,197	430	165	1,187	1,782	2,817	126	\$ 461,800	\$ 26,859,448	\$ 5,371,889
Volusia	CE	Ring the Bell	Theatrical Motion Picture	\$ 492,348	\$ 232,195	43	12	-	55	71	20	\$ 7,437	\$ 724,543	\$ 181,135
Hillsborough, Pinellas, Sarasota	CW	Spring Breakers	Theatrical Motion Picture	\$ 1,289,981	\$ 927,894	91	20	350	461	1,800	27	\$ 182,473	\$ 2,217,875	\$ 554,468
Miami-Dade	SE	Color Splash	TV Series Reality 26 Episodes	\$ 640,749	\$ 513,350	22	-	-	22	437	150	\$ 1,805	\$ 1,154,099	\$ 230,819
Miami-Dade	SE	Project Runway Latin America	TV Series Reality 16 Episodes	\$ 311,793	\$ 661,330	38	-	-	38	85	30	\$ 17,949	\$ 973,123	\$ 243,280
Miami-Dade	SE	Levantante 2011	TV Series Entertainment	\$ 3,796,037	\$ 878,145	110	5	-	115	-	235	\$ -	\$ 4,674,182	\$ 866,464
Orange	CE	Call of Duty 2011 - 3DS/DS	Video Game	\$ 482,258	\$ 157,279	28	-	-	28	-	338	\$ -	\$ 639,537	\$ 127,907
Miami-Dade	SE	Charlie's Angels - Pilot	TV Series Pilot Drama	\$ 3,016,901	\$ 3,759,789	382	38	1,963	2,383	97	18	\$ 503,928	\$ 6,776,690	\$ 1,355,538
Miami-Dade	SE	Billboard Latin Music Awards Show 2011	TV Awards Show	\$ 385,210	\$ 1,731,097	211	-	-	211	375	1	\$ 93,573	\$ 2,116,307	\$ 423,261
Miami-Dade	SE	Plastic	Theatrical Motion Picture	\$ 495,098	\$ 292,617	80	6	91	177	247	9	\$ 44,213	\$ 787,715	\$ 157,543
Brevard	CE	Team Hot Wheels	Video Game	\$ 1,492,991	\$ 81,760	28	-	-	28	14	256	\$ 1,808	\$ 1,574,751	\$ 437,889
Orange	CE	Level One	TV Series 26 Episodes	\$ 118,360	\$ 763,693	47	53	205	305	120	66	\$ 18,950	\$ 882,053	\$ 264,616
Miami-Dade	SE	Nitido 2011	TV Series Music/Variety 48 Episodes	\$ 788,176	\$ 70,043	22	2	-	24	-	48	\$ -	\$ 858,219	\$ 171,643
Miami-Dade	SE	La Casa De Al Lado fka La Familia De Al Lado	TV Series Telenovela 120 Episodes	\$ 6,939,202	\$ 1,456,899	256	9	187	452	-	171	\$ -	\$ 8,396,101	\$ 1,628,773
Orange	CE	NBA Elite 13	Video Game	\$ 12,012,402	\$ -	81	183	-	264	-	581	\$ -	\$ 12,012,402	\$ 1,831,965
Miami-Dade	SE	Finding Joy	Theatrical Motion Picture	\$ 66,762	\$ 957,652	91	12	44	147	375	24	\$ 40,000	\$ 1,024,414	\$ 256,103
Miami-Dade	SE	Pain and Gain	Theatrical Motion Picture	\$ 7,765,158	\$ 6,889,674	338	66	898	1,302	5,715	42	\$ 704,282	\$ 14,654,832	\$ 2,930,966
Miami-Dade	SE	Caso Cerrada 2011	TV Series Reality 300 Episodes	\$ 2,989,722	\$ 3,624,066	69	1	688	758	480	-	\$ 72,039	\$ 6,613,788	\$ 1,322,757
Orange	CE	Big Mike - Pilot	TV Series Pilot	\$ 959,515	\$ 1,361,508	175	24	458	657	52	13	\$ 120,885	\$ 2,321,023	\$ 464,204
Miami-Dade	SE	Pa'Lante Con Cristina (f/k/a Project 305)	TV Series Entertainment/Variety	\$ 2,493,071	\$ 3,822,859	165	1	33	199	350	-	\$ 101,000	\$ 6,315,930	\$ 1,263,186
Miami-Dade	SE	Iron Man III	Theatrical Motion Picture	\$ 2,506,177	\$ 3,690,960	319	12	513	844	4,500	11	\$ 563,784	\$ 6,197,137	\$ 1,549,284
Orange	CE	Skylanders 3DS	Video Game	\$ 1,132,416	\$ 77,344	38	-	-	38	-	199	\$ -	\$ 1,209,760	\$ 302,440
Miami-Dade	SE	Rosario	TV Series Telenovela 120 Episodes	\$ 7,664,212	\$ 5,606,535	140	22	1,219	1,381	3,410	298	\$ 180,080	\$ 13,270,747	\$ 2,898,165
Miami-Dade	SE	Premio Lo Nuestro 2012	TV Awards Show	\$ 273,525	\$ 1,526,279	169	-	5	174	1,161	11	\$ 287,521	\$ 1,799,804	\$ 359,960
Miami-Dade	SE	Magic City - Season 2	High Impact TV Drama 13 Episodes	\$ 19,614,815	\$ 13,256,784	657	122	1,496	2,275	6,544	76	\$ 1,179,310	\$ 32,871,599	\$ 8,000,000
Miami-Dade	SE	Matilda	Made for TV Movie	\$ 346,800	\$ 350,528	85	25	75	185	35	35	\$ 51,939	\$ 697,328	\$ 139,465
Broward	SE	Graceland Season 1	High Impact TV Drama 18 Episodes	\$ 9,212,919	\$ 5,715,496	92	3	1,477	1,572	1,832	78	\$ 228,429	\$ 14,928,415	\$ 2,985,683
Miami-Dade	SE	Burn Notice - Season 7	High Impact TV Drama 18 Episodes	\$ 13,480,929	\$ 7,819,201	380	128	933	1,441	962	91	\$ 339,515	\$ 21,300,130	\$ 4,260,026
Miami-Dade	SE	Music My Guey 2011	TV Series Interactive 260 Episodes	\$ 138,767	\$ -	6	-	-	6	-	252	\$ -	\$ 138,767	\$ 27,753
Miami-Dade	SE	Eenie, Meenie, Miney, Moe	Theatrical Motion Picture	\$ 217,805	\$ 113,092	44	30	26	100	86	39	\$ 6,888	\$ 330,897	\$ 63,951
Broward	SE	Assumed Memories	Theatrical Motion Picture	\$ 73,947	\$ 116,744	53	25	31	109	40	19	\$ 6,172	\$ 190,691	\$ 38,049
Miami-Dade	SE	Sobe Real	Theatrical Motion Picture	\$ 140,443	\$ 305,529	35	14	52	101	106	21	\$ 11,060	\$ 445,972	\$ 110,998
Sarasota	CW	Free Ride	Theatrical Motion Picture	\$ 148,132	\$ 265,074	49	19	127	195	741	24	\$ 68,855	\$ 413,206	\$ 103,301
Lake	CE	The Congressman's Dinner	Theatrical Motion Picture	\$ 67,097	\$ 36,312	14	7	-	21	22	14	\$ 1,029	\$ 103,409	\$ 20,681
Miami-Dade	SE	Ocean Models	TV Series Reality 8 Episodes	\$ 200,378	\$ 534,032	27	5	-	32	-	32	\$ -	\$ 734,410	\$ 124,994
Palm Beach	SE	Informed Consent Program for Cardiac Procedures	Digital Media Project	\$ 353,264	\$ 40,393	18	-	-	18	-	730	\$ -	\$ 393,657	\$ 78,731
Manatee, Sarasota	CW	Wind Walkers	Theatrical Motion Picture	\$ 176,392	\$ 280,191	62	8	31	101	729	23	\$ 31,921	\$ 456,583	\$ 113,071
Seminole	CE	Two Days	Theatrical Motion Picture	\$ 68,010	\$ 53,148	17	32	47	96	-	19	\$ -	\$ 121,158	\$ 30,289
Sarasota	CW	The Perfect Wedding	Theatrical Motion Picture	\$ 19,276	\$ 81,834	14	7	7	28	464	20	\$ 22,563	\$ 101,110	\$ 25,277
Orange	CE	Disney Institute - The Messenger	Corporate Video	\$ 121,720	\$ 12,000	12	4	-	16	-	5	\$ -	\$ 133,720	\$ 26,744
Orange	CE	Mom's Homeroom 2012	Digital Media Project 33 Episodes	\$ 65,196	\$ 239,396	9	8	-	17	58	18	\$ 5,706	\$ 304,592	\$ 60,918
Duval, Hillsborough, Miami-Dade, Orange, Osceola	CE	Runway	Digital Media Project	\$ 623,538	\$ -	10	-	-	10	-	-	\$ -	\$ 623,538	\$ 124,707
Orange	CE	An Act of God	Theatrical Motion Picture	\$ 192,267	\$ 165,665	78	37	306	421	151	51	\$ 11,255	\$ 357,932	\$ 89,483
Miami-Dade	SE	Broke	Documentary	\$ 400,574	\$ 19,787	20	-	-	20	4	6	\$ 536	\$ 420,361	\$ 84,072
Hillsborough, Orange, Pinellas, Polk, Sarasota	CW	Chu & Blossom	Theatrical Motion Picture	\$ 64,945	\$ 208,128	36	19	9	64	513	19	\$ 25,137	\$ 273,073	\$ 68,268
Miami-Dade	SE	Lo Que Ti Pica 2011	Television Series Hosted	\$ 337,653	\$ 53,035	33	-	-	33	-	282	\$ -	\$ 390,688	\$ 78,137
Miami-Dade	SE	Studio Tr3s - Rickey Martin	TV Music/Variety Show	\$ 37,068	\$ 148,744	30	-	-	30	5	5	\$ 3,982	\$ 185,812	\$ 37,162
Miami-Dade	SE	Premio Lo Nuestro 2012 - Red Carpet Show	TV Show Entertainment	\$ 35,573	\$ 211,343	34	-	3	37	-	1	\$ -	\$ 246,916	\$ 49,383
Osceola	CE	America's Funniest Home Videos 2013	TV Production 1 ep	\$ 63,618	\$ 164,409	22	-	-	22	-	3	\$ -	\$ 228,027	\$ 45,605
Palm Beach	SE	Interactive Informed Consent for Pediatric Clinical Trials	Digital Media Project	\$ 283,024	\$ 32,434	15	-	-	15	-	518	\$ -	\$ 315,458	\$ 63,091
Miami-Dade	SE	Dr. Pepper - Mi Mix	Commercial	\$ 519,600	\$ 137,696	51	1	67	119	46	1	\$ 6,964	\$ 657,296	\$ 129,792

LOCATION	REGION	PROJECT TITLE	PROJECT TYPE	TOTAL ELIGIBLE FLORIDA WAGES	TOTAL QUALIFIED NON-WAGE FLORIDA EXPENDITURES	FLORIDA JOBS CREATED - CREW	FLORIDA JOBS CREATED - TALENT (CAST)	FLORIDA JOBS CREATED - EXTRAS/STAND-INS	TOTAL FLORIDA JOBS CREATED	ROOM NIGHTS	PRODUCTION DAYS	HOTEL/LODGING EXPENDITURES	QUALIFIED FLORIDA EXPENDITURES	TAX CREDIT AWARD AMOUNT
Polk	CW	Publix	Commercial	\$ 660,632	\$ 499,951	218	-	-	218	290	18	\$ 74,959	\$ 1,160,583	\$ 232,116
Miami-Dade	SE	Diet Pepsi - Dance	Commercial	\$ 261,280	\$ 265,915	61	4	111	176	120	2	\$ 57,916	\$ 527,195	\$ 105,439
Hillsborough	CW	Publix	Commercial	\$ 398,251	\$ 324,342	160	-	-	160	210	9	\$ 53,448	\$ 722,593	\$ 144,518
Miami-Dade	SE	Puma/Leclerc 1&2/MTV Mobile 1&2	Commercial	\$ 355,647	\$ 389,953	173	34	37	244	40	10	\$ 6,717	\$ 745,600	\$ 149,120
Miami-Dade	SE	Sabritas/Maid In Manhattan/Colgate	Commercial	\$ 314,004	\$ 720,275	214	56	-	270	15	8	\$ 3,289	\$ 1,034,279	\$ 206,855
Miami-Dade	SE	VW/Direct TV/Wendy's	Commercial	\$ 463,640	\$ 440,401	207	23	-	230	126	7	\$ 32,296	\$ 904,041	\$ 180,808
Hillsborough, Miami-Dade	SE/CE	NBA Finals/BCS Bowl Week/ESPN MNFOpen	Commercial	\$ 340,956	\$ 319,066	103	9	418	530	181	4	\$ 40,070	\$ 660,022	\$ 132,004
Hillsborough, Orange, Palm Beach, Pinellas	SE/CE/CW	Barnes& Noble/Carnival/Daily's/Head and Shoulders	Commercial	\$ 476,031	\$ 481,881	166	19	-	185	42	66	\$ 57,698	\$ 957,912	\$ 191,582
Miami-Dade	SE/CE	Toyota/Acura	Commercial	\$ 370,226	\$ 370,130	153	-	-	153	26	7	\$ 81,634	\$ 740,356	\$ 148,071
Broward, Miami-Dade	SE	ITT Tech	Commercial	\$ 364,024	\$ 1,091,088	124	69	-	193	-	11	\$ -	\$ 1,455,112	\$ 286,800
<b>COMPLETED OFE FINAL REVIEW TAX CREDITS AWARDED FOR ALL QUEUES</b>				<b>\$ 142,399,512</b>	<b>\$ 98,178,224</b>	<b>7,780</b>	<b>1,543</b>	<b>15,986</b>	<b>25,309</b>	<b>43,746</b>	<b>5,447</b>	<b>\$ 6,554,765</b>	<b>\$ 240,577,736</b>	<b>\$ 51,454,500</b>
<b>66 TOTAL PROJECTS - VERIFIED DATA</b>														
<b>COMPLETED OFE FINAL REVIEW - TAX CREDITS PENDING</b>														
Orange	CE	The Inbetweeners - Pilot	TV Show Pilot	\$ 512,553	\$ 135,071	85	6	52	143	106	5	\$ 11,660	\$ 647,624	\$ 129,524
Miami-Dade	SE	Una Maid en Manhattan	TV Series Telenovela 120 Episodes	\$ 7,700,428	\$ 3,343,137	330	41	505	876	336	192	\$ 24,100	\$ 11,043,565	\$ 2,307,175
Miami-Dade	SE	2-C Media Venom One	TV Series Drama 6 Episodes	\$ 950,949	\$ 285,424	50	-	-	50	-	168	\$ -	\$ 1,236,373	\$ 247,274
Miami-Dade	SE	Grachi Season 2	TV Series Telenovela 50 Episodes	\$ 1,484,702	\$ 627,336	83	19	125	227	90	60	\$ 170,843	\$ 2,112,038	\$ 528,009
Miami-Dade	SE	Grachi 3	TV Series Telenovela 50 Episodes	\$ 596,809	\$ 336,758	93	20	56	169	60	60	\$ 88,298	\$ 933,567	\$ 233,391
Miami-Dade	SE	Grachi Season 1	TV Series Telenovela 75 Episodes	\$ 2,285,058	\$ 1,192,896	53	-	224	277	97	87	\$ 145,130	\$ 3,477,954	\$ 695,590
Miami-Dade	SE	Billboard Award Show 2012	TV Awards Show	\$ 266,255	\$ 1,557,184	301	-	-	301	200	1	\$ 47,134	\$ 1,823,439	\$ 364,688
Miami-Dade	SE	Premios Tu Mundo 2012	TV Special Award Show	\$ 229,158	\$ 1,189,368	240	1	-	241	300	1	\$ 78,000	\$ 1,418,526	\$ 283,705
Miami-Dade	SE	El Rostro de la Venganza	TV Series Telenovela 120 Episodes	\$ 7,248,315	\$ 3,025,803	156	17	15	188	10	121	\$ 3,000	\$ 10,274,118	\$ 2,534,640
Broward	SE	Glades Season 4	TV Series Drama 13 Episodes	\$ 10,878,622	\$ 8,070,686	209	4	2,652	2,865	3,575	91	\$ 437,360	\$ 18,949,308	\$ 3,789,861
Polk	CW	Bulloch Family Ranch - Season 1	TV Series Drama 7 Episodes	\$ 323,422	\$ 376,430	28	8	-	36	754	42	\$ 76,704	\$ 699,852	\$ 209,956
Miami-Dade	SE	Charlie's Angels	High Impact - TV Series Drama 22 Episodes	\$ 7,824,509	\$ 8,917,735	508	103	1,963	2,574	8,455	65	\$ 615,283	\$ 16,742,244	\$ 3,348,448
Orange	CE	Skylanders 3DS 2013	Digital Media Project - Video Game	\$ 1,132,416	\$ 1,846,034	38	-	-	38	-	199	\$ -	\$ 2,978,450	\$ 893,535
Hillsborough, Miami-Dade, Orange	CW/CE/SE	Quiero Mis Quinces S7	TV Series - Reality Show 2 Episodes	\$ 127,422	\$ 17,399	29	-	-	29	4	30	\$ 1,060	\$ 144,821	\$ 36,205
Miami-Dade	SE	Billboard Red Carpet Show 2012	TV Show	\$ 55,703	\$ 240,673	69	1	-	70	-	1	\$ -	\$ 296,376	\$ 59,275
Miami-Dade	SE	Juanes Unplugged	TV Series 1 ep	\$ 228,269	\$ 43,750	29	-	-	29	5	2	\$ 20,319	\$ 272,019	\$ 54,403
Broward	SE	Quiero Mi Baby Alicia (SB)	TV Series 1 ep	\$ 105,814	\$ 8,187	21	-	-	21	-	7	\$ -	\$ 114,001	\$ 22,729
Miami-Dade	SE	Quiero Mi Quinces - Dairlys Hernandez (S9)	TV Series Special	\$ 130,449	\$ 8,388	26	1	-	27	7	7	\$ 1,992	\$ 138,837	\$ 23,154
Miami-Dade	SE	Music My Guey 2012	TV Series - Interactive 260 Episodes	\$ 235,196	\$ -	5	-	-	5	-	252	\$ -	\$ 235,196	\$ 47,039
Hillsborough, Miami-Dade	SE	Quiero Mi Boda Season 4 (Special)	TV Series - Reality Show Special	\$ 90,353	\$ 11,477	37	-	-	37	6	7	\$ 2,178	\$ 101,830	\$ 20,366
Miami-Dade, Orange	CE/SE	Quiero Mi Boda Jasmin (S5)	TV Series - Reality Show 2 Episodes	\$ 122,515	\$ 23,350	26	-	-	26	-	30	\$ -	\$ 145,865	\$ 29,173
Miami-Dade	SE	La Alfombra de Premios Tu Mundo	TV Special Red Carpet Show	\$ 94,860	\$ 62,652	58	-	11	69	5	1	\$ 1,000	\$ 157,512	\$ 31,502
Miami-Dade	SE	Weekend with Luis	TV Series - Reality 6 Episodes	\$ 266,200	\$ 63,437	18	-	-	18	6	6	\$ 664	\$ 329,637	\$ 82,409
Miami-Dade	SE	Lo Que Te Pica 2012	TV Series - Hosted 130 Episodes	\$ 192,617	\$ 46,982	15	-	-	15	-	115	\$ -	\$ 239,599	\$ 47,919
Miami-Dade	SE	El Show con Tony Benitez 2012	TV Series - Talk Show 21 Episodes	\$ 138,015	\$ 31,606	41	2	11	54	-	21	\$ -	\$ 169,621	\$ 33,924
Volusia	CE	Waves of Grace	Theatrical Motion Picture	\$ 150,685	\$ 401,639	60	29	153	242	707	22	\$ 46,082	\$ 552,324	\$ 106,729
Miami-Dade	SE	Bully Pictures Home Depot	Commercial	\$ 309,550	\$ 251,457	56	-	-	56	98	3	\$ 23,568	\$ 561,007	\$ 112,201
Miami-Dade, Orange	SE/CE	Letca - AT&T etc...	Commercial	\$ 1,299,230	\$ 677,037	422	66	-	488	143	13	\$ 14,234	\$ 1,976,267	\$ 380,282
Miami-Dade	SE	Imperial Woodpecker - Nike	Commercial	\$ 263,186	\$ 616,313	105	-	-	105	350	5	\$ 96,000	\$ 879,499	\$ 175,899
Miami-Dade	SE	Imperial Woodpecker - Beats	Commercial	\$ 59,688	\$ 97,795	48	-	-	48	120	1	\$ 17,407	\$ 157,483	\$ 31,496
Alachua	N	FFPO - Only Jeans	Commercial	\$ 91,130	\$ 23,544	6	1	70	77	197	4	\$ 33,209	\$ 114,674	\$ 22,934
<b>COMPLETED OFE FINAL REVIEW - TCA PENDING FOR ALL QUEUES</b>				<b>\$ 45,394,079</b>	<b>\$ 33,529,547</b>	<b>3,245</b>	<b>319</b>	<b>5,837</b>	<b>9,401</b>	<b>15,631</b>	<b>1,619</b>	<b>\$ 1,955,225</b>	<b>\$ 78,923,626</b>	<b>\$ 16,883,435</b>
<b>31 TOTAL PROJECTS - VERIFIED DATA</b>														
<b>CPA AUDIT/REPORT SUBMITTED - OFE REVIEW IN PROGRESS</b>														
Miami-Dade	SE	Master of the Mix 3	TV Series 10 Episodes	\$ 353,483	\$ 480,787	75	-	800	875	66	33	\$ 107,866	\$ 834,270	\$ 208,567
Orange	CE	The Golf Channel	Digital Media Project Interactive Website	\$ 4,580,143	\$ 3,809,106	74	-	-	74	-	365	\$ -	\$ 8,389,249	\$ 2,097,312
Miami-Dade	SE	Casa Cerrado 2012	TV Series Reality Show 300 Episodes	\$ 4,068,588	\$ 3,628,372	56	1	534	591	650	59	\$ 138,000	\$ 7,696,960	\$ 1,539,392
Orange	CE	Exit	TV Series Game Show 6 Episodes	\$ 159,719	\$ 864,513	51	-	20	71	354	6	\$ 34,682	\$ 1,024,232	\$ 307,269
Miami-Dade	SE	Grachi 4	TV Series Telenovela 50 Episodes	\$ 2,139,420	\$ 1,767,042	67	-	83	150	90	66	\$ 229,938	\$ 3,906,462	\$ 891,164

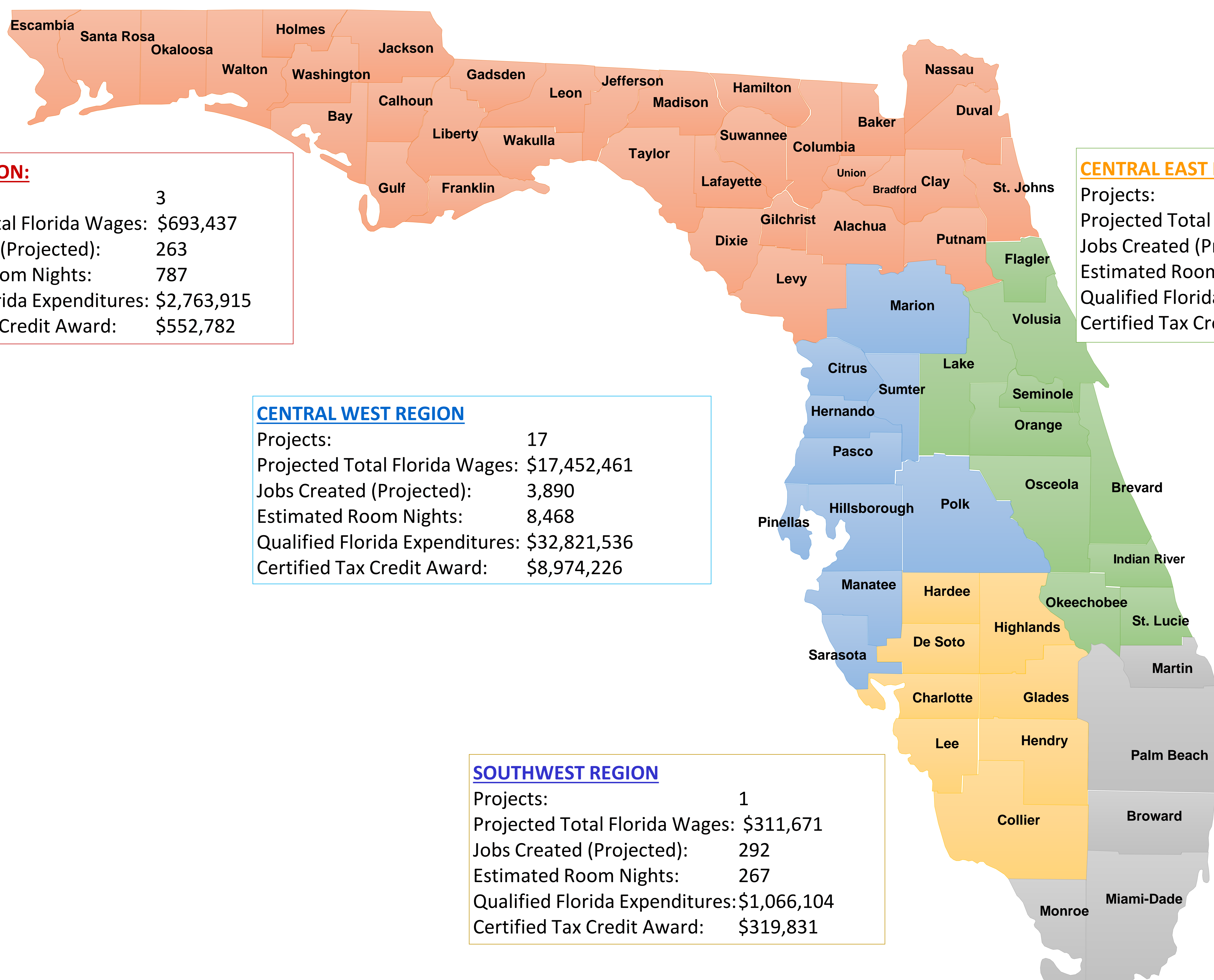
LOCATION	REGION	PROJECT TITLE	PROJECT TYPE	TOTAL ELIGIBLE FLORIDA WAGES	TOTAL QUALIFIED NON-WAGE FLORIDA EXPENDITURES	FLORIDA JOBS CREATED - CREW	FLORIDA JOBS CREATED - TALENT (CAST)	FLORIDA JOBS CREATED - EXTRAS/STAND-INS	TOTAL FLORIDA JOBS CREATED	ROOM NIGHTS	PRODUCTION DAYS	HOTEL/LODGING EXPENDITURES	QUALIFIED FLORIDA EXPENDITURES	TAX CREDIT AWARD AMOUNT		
Miami-Dade	SE	Pasion Prohibita	TV Series Telenovela 120 Episodes	\$ 6,812,927	\$ 2,567,940	382	14	-	396	-	133	\$ -	\$ 9,380,867	\$ 1,876,173		
Brevard, Orange	CE	Tomorrowland	Theatrical Motion Picture	\$ 2,360,847	\$ 2,438,826	573	-	-	573	240	4	\$ 218,802	\$ 4,799,673	\$ 1,199,918		
Bay, Brevard, Broward, Franklin, Hernando, Hillsborough, Indian River, Manatee, Martin, Miami-Dade, Okaloosa, Orange, Osceola, Pasco, Pinellas, Sarasota, Volusia, Walton	N/CW/CE/SW/SE	Emeril's Florida Season 2	TV Series Cooking 13 Episodes	\$ 41,755	\$ 1,988,426	23	1	130	154	504	21	\$ 23,195	\$ 2,030,181	\$ 406,036		
Monroe	SE	The Quest	TV Series Reality 13 Episodes	\$ 644,348	\$ 142,289	26	6	-	32	341	10	\$ 25,300	\$ 786,637	\$ 196,659		
Hillsborough	CW	Hoke	TV Series Pilot	\$ 3,176,004	\$ 1,430,993	123	11	204	338	650	20	\$ 203,500	\$ 4,606,997	\$ 1,151,749		
Miami-Dade	SE	Wrestlemania XXVIII	Direct to DVD Picture	\$ 1,291,867	\$ 2,908,133	206	34	-	240	2,992	2	\$ 561,064	\$ 4,200,000	\$ 840,000		
Miami-Dade	SE	Marido En Alquiler	TV Series Telenovela 120 Episodes	\$ 11,367,407	\$ 2,109,918	460	29	-	489	-	133	\$ -	\$ 13,477,325	\$ 3,369,331		
Miami-Dade	SE	Believe	Theatrical Motion Picture	\$ 1,225,227	\$ 1,613,070	189	1	50	240	94	5	\$ 32,800	\$ 2,838,297	\$ 709,574		
Brevard, Hillsborough, Miami-Dade, Osceola, Volusia	CE/SE	Corrosion 202	Digital Media Project	\$ 228,630	\$ 173,886	4	-	-	4	-	17	\$ -	\$ 402,516	\$ 80,503		
Duval, Marion, Martin, Monroe, Orange, Volusia	CW/SE/N/CE	How to do Florida Season 4	TV Series 10 Episodes	\$ 136,180	\$ 45,239	21	3	4	28	10	24	\$ 354	\$ 181,419	\$ 30,866		
Orange	CE	Project Mana	Digital Media Project - Video Game	\$ 468,345	\$ 76,515	17	-	-	17	-	175	\$ -	\$ 544,860	\$ 104,342		
Palm Beach	SE	Untitled Boat Project	TV Series Pilot	\$ 194,802	\$ 236,448	51	-	89	140	138	4	\$ 20,700	\$ 431,250	\$ 65,597		
Miami-Dade	SE	An Unbreakable Bond	Documentary Film	\$ 189,600	\$ 77,892	10	12	3	25	-	8	\$ -	\$ 267,492	\$ 53,498		
Pinellas	CW	Six Dance Lessons in Six Weeks	Theatrical Motion Picture	\$ 125,649	\$ 328,879	25	-	61	86	344	4	\$ 41,838	\$ 454,528	\$ 90,905		
Miami-Dade	SE	Chevy Florida Inside Fishing Report	TV Series 26 Episodes	\$ -	\$ 500,750	14	3	-	17	-	35	\$ -	\$ 500,750	\$ 100,150		
Orange	CE	Live With Kelly and Michael 2013	TV Series 2 Episodes	\$ 99,540	\$ 461,529	32	-	-	32	556	3	\$ 222,400	\$ 561,069	\$ 112,213		
Alachua, Miami-Dade, Orange	N/CE/SE	What Would Ryan Lochte Do?	TV Series Reality 8 Episodes	\$ 560,552	\$ 58,508	24	8	-	32	86	70	\$ 87,434	\$ 619,060	\$ 123,812		
Broward	SE	Mount Vernon- Autonation	Commercial	\$ 52,858	\$ 49,766	32	15	-	47	21	1	\$ 2,440	\$ 102,624	\$ 20,524		
Palm Beach	SE	Mount Vernon - Party City 1	Commercial	\$ 105,767	\$ 269,270	51	80	-	131	26	2	\$ 9,441	\$ 660,193	\$ 132,038		
Hillsborough	CW	Mount Vernon - Party City 2	Commercial	\$ 74,431		43	33	-	76	26	1	\$ 5,729		\$ -		
Broward	SE	Mount Vernon - Ashley Furniture	Commercial	\$ 140,847		35	10	-	45	25	2	\$ 4,152		\$ -		
Miami-Dade	SE	Mount Vernon - Florida Blue	Commercial	\$ 69,878		27	34	-	61	26	2	\$ 3,245		\$ -		
Hillsborough, Pinellas	CW	PP+K Inc. - Bright House Networks	Commercial	\$ 537,051	\$ 318,653	95	35	3	133	167	1	\$ 21,736	\$ 855,704	\$ 171,140		
Miami-Dade	SE	ITT Claritin/ITT Spring	Commercial	\$ 531,579	\$ 45,174	85	39	-	124	-	7	\$ -	\$ 576,753	\$ 115,350		
Miami-Dade	SE	ITT Employers	Commercial	\$ 111,330	\$ 109,774	39	30	-	69	-	4	\$ -	\$ 221,104	\$ 44,220		
Miami-Dade	SE	DNA - Fiat & Beats	Commercial	\$ 531,465	\$ 714,670	160	30	69	259	240	8	\$ 92,282	\$ 1,246,135	\$ 249,227		
Broward, Miami-Dade, Palm Beach	SE	Shoot Collective-BCBS/CHA/Citibank TC/Citibank TM	Commercial	\$ 868,162	\$ 1,001,514	771	-	-	771	321	16	\$ 124,978	\$ 1,869,676	\$ 373,935		
Hillsborough, Miami-Dade, Pinellas	CW/SE	Humble TV - Publix/Time Warner	Commercial	\$ 736,146	\$ 439,548	195	5	5	205	372	18	\$ 101,242	\$ 1,175,694	\$ 235,138		
Miami-Dade	SE	Victoria's Secret Summer 2013 Commercial - the Institute	Commercial	\$ 323,657	\$ 274,411	88	-	-	88	14	2	\$ 28,328	\$ 598,068	\$ 119,613		
<b>CPA AUDIT REPORT SUBMITTED - STILL PENDING FOR ALL QUEUES</b>				<b>GRAND TOTALS</b>		<b>\$ 44,308,204</b>	<b>\$ 30,931,841</b>	<b>4,124</b>	<b>434</b>	<b>2,055</b>	<b>6,613</b>	<b>8,353</b>	<b>1,261</b>	<b>\$ 2,341,447</b>	<b>\$ 75,240,045</b>	<b>\$ 17,016,215</b>
		<b>34 TOTAL PROJECTS - UNVERIFIED DATA</b>														
<b>WRAPPED PRODUCTION - AWAITING CPA AUDIT/FINAL REPORT</b>																
Broward, Miami-Dade	SE	Graceland Season 2	High Impact - TV Series - 18 Episodes	\$ 10,216,964	\$ 14,924,356	-	-	-	4,341	3,208	126	-	\$ 25,141,320	\$ 6,285,330		
Broward	SE	The Glades - Season 4 (Additional Episodes)	High Impact - TV Series - 5 Episodes	\$ 3,913,610	\$ 4,183,039	-	-	-	1,273	1,515	35	-	\$ 8,096,649	\$ 1,619,329		
Pinellas	CW	Dolphin Tale 2	Theatrical Motion Picture	\$ 9,045,158	\$ 9,318,312	-	-	-	1,696	1,334	47	-	\$ 18,363,470	\$ 5,509,040		
Collier	SW	Hybrid	Theatrical Motion Picture	\$ 311,671	\$ 754,433	-	-	-	292	267	18	-	\$ 1,066,104	\$ 319,831		
Orange	CE	WWE NXT	TV Series/12 Episodes	\$ 653,043	\$ 960,957	-	-	-	75	-	12	-	\$ 1,614,000	\$ 322,800		
Miami-Dade	SE	Premios Juventud 2013	TV Awards Show	\$ 714,539	\$ 1,719,564	-	-	-	198	1,524	1	-	\$ 2,434,103	\$ 486,820		
Miami-Dade	SE	Mira Quien Baila 2013	TV Series Reality 11 Episodes	\$ 1,488,000	\$ 3,377,761	-	-	-	54	144	70	-	\$ 4,865,761	\$ 1,459,728		
Polk	CW	The Bulloch Family Ranch - Season 2	TV Series 7 Episodes	\$ 413,389	\$ 580,639	-	-	-	36	60	44	-	\$ 994,028	\$ 298,208		
Miami-Dade	SE	En Otra Piel fka Almas Perdidas	TV Series 120 Episodes	\$ 10,000,264	\$ 4,278,708	-	-	-	282	8	129	-	\$ 14,278,972	\$ 3,569,743		



LOCATION	REGION	PROJECT TITLE	PROJECT TYPE	TOTAL ELIGIBLE FLORIDA WAGES	TOTAL QUALIFIED NON-WAGE FLORIDA EXPENDITURES	FLORIDA JOBS CREATED - CREW	FLORIDA JOBS CREATED - TALENT (CAST)	FLORIDA JOBS CREATED - EXTRAS/STAND-INS	TOTAL FLORIDA JOBS CREATED	ROOM NIGHTS	PRODUCTION DAYS	HOTEL/LODGING EXPENDITURES	QUALIFIED FLORIDA EXPENDITURES	TAX CREDIT AWARD AMOUNT	
Broward, Miami-Dade	SE	A Change of Heart	Theatrical Motion Picture	\$ 4,166,780	\$ 3,174,592	-	-	-	787	388	29	-	\$ 7,341,372	\$ 1,468,274	
Miami-Dade	SE	Premio Lo Nuestro 2014	TV Series Live Award Show	\$ 1,089,668	\$ 1,809,088	-	-	-	125	1,161	11	-	\$ 2,898,756	\$ 233,696	
Miami-Dade	SE	Divas Del Azucar	TV Series Reality 13 Episodes	\$ 336,350	\$ 176,673	-	-	-	15	-	68	-	\$ 513,023	\$ 23,356	
Miami-Dade, Orange, Volusia	SE/CE	HP NASCAR, Hennessy	Commercial	\$ 348,083	\$ 489,996	-	-	-	235	179	5	-	\$ 838,079	\$ 167,615	
Broward, Orange	SE	Party City - Halloween/Christmas/Football	Commercial	\$ 288,095	\$ 213,851	-	-	-	247	81	3	-	\$ 501,946	\$ 100,389	
Broward	SE	Party City - Mardi Gras/Cinco De Mayo/Graduation	Commercial	\$ 130,740	\$ 97,592	-	-	-	151	35	2	-	\$ 228,332	\$ 45,666	
<b>AWAITING CPA AUDIT/FINAL REPORT FOR ALL QUEUES</b>															
				<b>GRAND TOTALS</b>	<b>\$ 43,116,354</b>	<b>\$ 46,059,561</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>9,807</b>	<b>9,904</b>	<b>600</b>	<b>\$ -</b>	<b>\$ 89,175,915</b>	<b>\$ 21,909,825</b>
				<b>15 TOTAL PROJECTS - VERIFIED DATA</b>											

**ALL FY 2013-2014 PROJECTS  
(INCLUDES UNVERIFIED DATA)**

<b>GRAND TOTALS</b>	<b>146</b>		<b>\$ 275,218,148</b>	<b>\$ 208,699,174</b>	<b>15,149</b>	<b>2,296</b>	<b>23,878</b>	<b>51,130</b>	<b>77,634</b>	<b>8,927</b>	<b>\$ 10,851,437</b>	<b>\$ 483,917,322</b>	<b>\$ 107,263,975</b>
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**NORTH REGION:**

Projects:	3
Projected Total Florida Wages:	\$693,437
Jobs Created (Projected):	263
Estimated Room Nights:	787
Qualified Florida Expenditures:	\$2,763,915
Certified Tax Credit Award:	\$552,782

**CENTRAL EAST REGION**

Projects:	26
Projected Total Florida Wages:	\$28,502,130
Jobs Created (Projected):	3,351
Estimated Room Nights:	2,773
Qualified Florida Expenditures:	\$43,521,369
Certified Tax Credit Award:	\$9,548,166

**CENTRAL WEST REGION**

Projects:	17
Projected Total Florida Wages:	\$17,452,461
Jobs Created (Projected):	3,890
Estimated Room Nights:	8,468
Qualified Florida Expenditures:	\$32,821,536
Certified Tax Credit Award:	\$8,974,226

**SOUTHWEST REGION**

Projects:	1
Projected Total Florida Wages:	\$311,671
Jobs Created (Projected):	292
Estimated Room Nights:	267
Qualified Florida Expenditures:	\$1,066,104
Certified Tax Credit Award:	\$319,831

**SOUTHEAST EAST REGION**

Projects:	99
Projected Total Florida Wages:	\$228,258,449
Jobs Created (Projected):	43,334
Estimated Room Nights:	65,339
Qualified Florida Expenditures:	\$403,744,398
Certified Tax Credit Award:	\$87,868,970

**APPENDIX 3 - ENTERTAINMENT INDUSTRY FINANCIAL INCENTIVE FISCAL YEAR 2013 -2014 REGIONAL MAP**

## Appendix 4 – Entertainment Industry Sales Tax Exemption Fiscal Year 2013-2014 Annual Report

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### First Quarter Estimates (07/01/2013 - 09/30/2013)

OUT-OF-STATE PRODUCTION ENTITIES	
<b>Category A: Non-Tax Exempt Expenditures</b>	
Number of Approved Applicants	51
Number of Full-Time Jobs Created	321
Number of Freelance Jobs Created	2,182
1 Wages Paid	\$18,784,659.00
2 Lodging	\$1,862,097.00
3 Food	\$1,267,524.00
4 Other Non-Exempt	\$508,150.00
Subtotal	\$22,422,430.00
<b>Category B: Requested Exempted Purchases</b>	
1 Production Equipment	\$3,330,640.00
2 Set Design and Construction	\$1,321,755.00
3 Props and Wardrobe	\$723,600.00
4 Real Property	\$2,798,404.00
5 Other Exempt	\$416,700.00
Subtotal	\$8,591,099.00
<b>Category C</b>	
1 Estimated Production Expenditures	\$31,013,529.00
2 Total Amount of Tax Exemption Based on Florida's General State Sales & Use Tax Rate of 6%	\$515,465.94
3 Return on Investment (ROI)	60.1660 :1
<b>Applicant Origin (Domestic)</b>	
Arizona	2
California	42
Colorado	2
Connecticut	1
Georgia	3
Illinois	5
Indiana	1
Maryland	1
Massachusetts	1
Michigan	1

Minnesota	2
Missouri	1
New York	23
North Carolina	1
Oregon	3
Pennsylvania	3
Tennessee	1
Texas	1
Virginia	1

<b>Applicant Origin (International)</b>		
Canada		4

Motion Picture	5
Made-for TV Motion Picture	1
Television Series	10
Music Video	1
Commercial Advertising	28
Sound Recording	1
Post Production	0
Other	7

**IN-STATE PRODUCTION ENTITIES**

**Category A: Non-Tax Exempt Expenditures**

	90-Day	12-Month	All
Number of Approved Applicants	17	100	117
Number of Full-Time Jobs Created	216	945	1,161
Number of Freelance Jobs Created	760	2,633	3,393
1 Wages Paid	\$11,341,216.71	\$139,828,102.77	\$151,169,319.48
2 Lodging	\$1,367,989.35	\$8,998,681.03	\$10,366,670.38
3 Food	\$520,333.66	\$3,677,782.04	\$4,198,115.70
4 Other Non-Exempt	\$1,267,544.67	\$14,937,376.70	\$16,204,921.37
Subtotal	\$14,497,084.39	\$167,441,942.54	\$181,939,026.93

**Category B: Requested Exempted Purchases**

1 Production Equipment	\$2,880,094.79	\$26,250,691.26	\$29,130,786.05
2 Set Design and Construction	\$1,193,639.93	\$5,706,056.62	\$6,899,696.55
3 Props and Wardrobe	\$313,924.99	\$3,897,111.53	\$4,211,036.52
4 Real Property	\$2,253,800.06	\$6,913,493.19	\$9,167,293.25
5 Other Exempt	\$756,698.02	\$2,757,966.61	\$3,514,664.63
Subtotal	\$7,398,158.00	\$45,525,319.00	\$52,923,477.00

**Category C**

1	Estimated Production Expenditures	\$21,895,242.00	\$212,967,262.00	\$234,862,504.00
2	Total Amount of Tax Exemption Based on Florida's General State Sales & Use Tax Rate of 6%			\$3,175,408.62
3	Return on Investment (ROI)			73.9629 :1

**Applicant Origin (By County)**

Broward	22
Citrus	1
Collier	1
Miami-Dade	77
Duval	3
Escambia	2
Hillsborough	4
Lee	5
Orange	17
Palm Beach	7
Pasco	1
Pinellas	8
Polk	1
Sarasota	1
Seminole	3
Volusia	1
Out-of-State	2

**Production Days Per County (90-Day Applicants):**

Broward	378.0
Collier	188.0
Escambia	10.0
Hardee	1.0
Hillsborough	63.0
Jackson	17.0
Lee	3.0
Martin	365.0
Miami-Dade	2748.0
Orange	164.0
Palm Beach	284.0
Pinellas	445.0
Polk	5.0
St. Lucie	3.0
Sarasota	4.0
Volusia	20.0

<b>COMBINED TOTALS</b>	
Total Estimated Production Expenditures	\$265,876,033.00
Total Amount of Tax Exemption Based on Florida's General State Sales & Use Tax Rate of 6%	\$3,690,874.56
Return on Investment (ROI)	72.0361 :1
<b>Second Quarter Estimates (10/01/2013 - 12/31/2013)</b>	
<b>OUT-OF-STATE PRODUCTION ENTITIES</b>	
<b>Category A: Non-Tax Exempt Expenditures</b>	
Number of Approved Applicants	69
Number of Full-Time Jobs Created	260
Number of Freelance Jobs Created	2,560
1 Wages Paid	\$18,291,678.00
2 Lodging	\$1,024,734.66
3 Food	\$668,775.00
4 Other Non-Exempt	\$556,545.00
Subtotal	\$20,541,733.00
<b>Category B: Requested Exempted Purchases</b>	
1 Production Equipment	\$2,418,275.65
2 Set Design and Construction	\$1,242,015.00
3 Props and Wardrobe	\$462,425.00
4 Real Property	\$898,100.00
5 Other Exempt	\$282,900.00
Subtotal	\$5,303,716.00
<b>Category C</b>	
1 Estimated Production Expenditures	\$25,845,449.00
2 Total Amount of Tax Exemption Based on Florida's General State Sales & Use Tax Rate of 6%	\$318,222.96
3 Return on Investment (ROI)	81.2181 :1
<b>Applicant Origin (Domestic)</b>	
California	35
Colorado	1
Illinois	1
Kansas	1
Maryland	2
Michigan	1
Missouri	1
Montana	1

New York	18
North Carolina	1
Ohio	1
Oregon	1
Pennsylvania	1
Tennessee	2
Texas	1

<b>Applicant Origin (International)</b>		
United Kingdom		1

Motion Picture	1
Made-for TV Motion Picture	0
Television Series	6
Music Video	1
Commercial Advertising	45
Sound Recording	1
Post Production	0
Other	12

<b>IN-STATE PRODUCTION ENTITIES</b>			
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<b>Category A: Non-Tax Exempt Expenditures</b>			
	90-Day	12-Month	All
Number of Approved Applicants	19	95	114
Number of Full-Time Jobs Created	448	661	1,109
Number of Freelance Jobs Created	569	5,878	6,447
1 Wages Paid	\$6,730,402.94	\$139,881,533.98	146,611,936.92
2 Lodging	\$816,393.73	\$8,809,293.24	9,625,686.97
3 Food	\$312,860.50	\$3,710,633.61	4,023,494.11
4 Other Non-Exempt	\$717,500.26	\$14,575,694.64	15,293,194.90
Subtotal	\$8,577,157.43	\$166,977,155.47	175,554,312.90
<b>Category B: Requested Exempted Purchases</b>			
1 Production Equipment	\$1,541,858.17	\$26,890,781.62	28,432,639.79
2 Set Design and Construction	\$677,545.27	\$5,684,673.44	6,362,218.71
3 Props and Wardrobe	\$302,963.41	\$3,936,477.87	4,239,441.28
4 Real Property	\$1,035,315.01	\$7,087,197.96	8,122,512.97
5 Other Exempt	\$428,274.31	\$2,755,343.97	\$3,183,618.28
Subtotal	\$3,985,956.00	\$46,354,475.00	\$50,340,431.00
<b>Category C</b>			
1 Estimated Production Expenditures	\$12,563,113.00	\$213,331,630.00	\$225,894,744.00

2	Total Amount of Tax Exemption Based on Florida's General State Sales & Use Tax Rate of 6%	\$3,020,425.86
3	Return on Investment (ROI)	74.7890 :1

<b>Applicant Origin (By County)</b>	
Alachua	1
Bay	1
Brevard	3
Broward	29
Charlotte	1
Citrus	1
Miami-Dade	59
Duval	4
Flagler	1
Hillsborough	7
Lee	1
Leon	1
Manatee	1
Orange	18
Palm Beach	10
Pinellas	6
Polk	2
St. Johns	1
St. Lucie	1
Sarasota	1
Seminole	6
Volusia	3
Out-of-State	2

<b>Production Days Per County (90-Day Applicants):</b>	
Alachua	102.0
Bay	272.0
Brevard	2.0
Broward	654.0
Charlotte	7.0
Duval	25.0
Flagler	28.0
Hernando	20.0
Hillsborough	115.0
Lake	1.0
Lee	2.0
Leon	12.0



Manatee	20.0
Marion	2.0
Miami-Dade	771.0
Monroe	11.0
Orange	202.0
Out-of-State	6.0
Palm Beach	161.0
Pinellas	203.5
Polk	100.0
St. Johns	5.0
St. Lucie	14.0
Sarasota	8.0
Seminole	5.0

### COMBINED TOTALS

Total Estimated Production Expenditures	\$251,740,193.00
Total Amount of Tax Exemption Based on Florida's General State Sales & Use Tax Rate of 6%	\$3,338,648.82
Return on Investment (ROI)	75.4018 :1

### Third Quarter Estimates (01/01/2014 - 03/31/2014)

### OUT-OF-STATE PRODUCTION ENTITIES

#### Category A: Non-Tax Exempt Expenditures

Number of Approved Applicants	97
Number of Full-Time Jobs Created	258
Number of Freelance Jobs Created	4,562
1 Wages Paid	\$30,315,342.00
2 Lodging	\$2,321,666.00
3 Food	\$1,360,102.00
4 Other Non-Exempt	\$2,565,094.00
Subtotal	\$36,562,204.00

#### Category B: Requested Exempted Purchases

1 Production Equipment	\$7,332,323.25
2 Set Design and Construction	\$2,544,894.56
3 Props and Wardrobe	\$1,915,425.00
4 Real Property	\$3,404,910.00
5 Other Exempt	\$2,601,500.00
Subtotal	\$17,799,053.00

#### Category C

1 Estimated Production Expenditures	\$54,361,257.00
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2	Total Amount of Tax Exemption Based on Florida's General State Sales & Use Tax Rate of 6%	\$1,067,943.18		
3	Return on Investment (ROI)	50.9028 :1		
<b>Applicant Origin (Domestic)</b>				
	California	20		
	Colorado	1		
	Georgia	1		
	Illinois	1		
	Massachusetts	1		
	Michigan	1		
	Nevada	1		
	New Jersey	3		
	New York	15		
	Tennessee	2		
	Texas	4		
<b>Applicant Origin (International)</b>				
	Russian Federation	1		
	Motion Picture	7		
	Made-for TV Motion Picture	1		
	Television Series	11		
	Music Video	1		
	Commercial Advertising	67		
	Sound Recording	1		
	Post Production	0		
	Other	9		
<b>IN-STATE PRODUCTION ENTITIES</b>				
<b>Category A: Non-Tax Exempt Expenditures</b>				
		90-Day	12-Month	All
	Number of Approved Applicants	14	142	156
	Number of Full-Time Jobs Created	297	2,724	3,021
	Number of Freelance Jobs Created	3,838	4,396	8,234
1	Wages Paid	\$47,180,693.67	\$136,654,881.19	\$183,835,574.86
2	Lodging	\$1,788,119.74	\$8,709,511.21	\$10,497,630.95
3	Food	\$1,002,511.04	\$3,813,542.93	\$4,816,053.97
4	Other Non-Exempt	\$1,436,393.37	\$13,548,433.73	\$14,984,827.10
	Subtotal	\$51,407,717.82	\$162,726,369.06	\$214,134,086.88
<b>Category B: Requested Exempted Purchases</b>				
1	Production Equipment	\$3,695,742.18	\$27,232,883.58	\$30,928,625.76

2	Set Design and Construction	\$1,261,183.11	\$5,855,048.81	\$7,116,231.92
3	Props and Wardrobe	\$947,259.38	\$4,159,546.92	\$5,106,806.30
4	Real Property	\$2,176,552.73	\$6,712,337.33	\$8,888,890.06
5	Other Exempt	\$846,681.86	\$2,483,361.27	\$3,330,043.13
	Subtotal	\$8,927,419.00	\$46,443,178.00	\$55,370,597.00
	<b>Category C</b>			
1	Estimated Production Expenditures	\$60,335,137.00	\$209,169,547.00	\$269,504,684.00
2	Total Amount of Tax Exemption Based on Florida's General State Sales & Use Tax Rate of 6%			\$3,322,235.82
3	Return on Investment (ROI)			81.1215 :1

**Applicant Origin (By County)**

Brevard	1
Broward	18
Collier	2
Miami-Dade	43
Duval	3
Hernando	1
Hillsborough	8
Lake	2
Manatee	1
Marion	1
Monroe	1
Orange	15
Palm Beach	6
Pinellas	11
St. Johns	2
Seminole	1
Out-of-State	1

**Production Days Per County (90-Day Applicants):**

Alachua	100.0
Broward	448.0
Citrus	5.0
Collier	15.0
Duval	28.0
Franklin	1.0
Hillsborough	229.0
Lake	1.0
Lee	10.0
Manatee	10.0

Miami-Dade	956.0
Orange	233.0
Palm Beach	70.0
Pinellas	10.0
St. Johns	7.0
Sarasota	3.0
Seminole	2.0

### COMBINED TOTALS

Total Estimated Production Expenditures	\$323,865,941.00
Total Amount of Tax Exemption Based on Florida's General State Sales & Use Tax Rate of 6%	\$4,390,179.00
Return on Investment (ROI)	73.7706 :1

### Fourth Quarter Estimates (04/01/2014 - 06/30/2014)

### OUT-OF-STATE PRODUCTION ENTITIES

#### Category A: Non-Tax Exempt Expenditures

Number of Approved Applicants	69
Number of Full-Time Jobs Created	13248
Number of Freelance Jobs Created	6122
1 Wages Paid	\$25,450,996.00
2 Lodging	\$3,734,225.00
3 Food	\$1,134,955.00
4 Other Non-Exempt	\$2,009,300.00
Subtotal	\$32,329,476.00

#### Category B: Requested Exempted Purchases

1 Production Equipment	\$7,613,029.12
2 Set Design and Construction	\$1,888,822.00
3 Props and Wardrobe	\$1,573,850.00
4 Real Property	\$2,976,850.00
5 Other Exempt	\$2,514,100.00
Subtotal	\$16,566,651.00

#### Category C

1 Estimated Production Expenditures	\$48,896,127.00
2 Total Amount of Tax Exemption Based on Florida's General State Sales & Use Tax Rate of 6%	\$993,999.06
3 Return on Investment (ROI)	49.1913 :1

<b>Applicant Origin (Domestic)</b>	
California	27
District of Columbia	1
Georgia	2
Illinois	2
Minnesota	2
Missouri	1
New Mexico	1
New York	22
North Carolina	1
Pennsylvania	4
Tennessee	1
Texas	4
Washington	1

<b>Applicant Origin (International)</b>	
China	1
Motion Picture	2
Made-for TV Motion Picture	1
Television Series	14
Music Video	1
Commercial Advertising	38
Sound Recording	1
Post Production	0
Other	12

**IN-STATE PRODUCTION ENTITIES**

<b>Category A: Non-Tax Exempt Expenditures</b>			
	90-Day	12-Month	All
Number of Approved Applicants	17	143	160
Number of Full-Time Jobs Created	5,024	1,148	6,172
Number of Freelance Jobs Created	3,872	3,796	7,668
Wages Paid	\$3,392,978.50	\$135,973,710.62	\$139,366,689.12
1 Lodging	\$737,889.29	\$8,876,432.83	\$9,614,322.12
2 Food	\$248,070.09	\$3,848,145.95	\$4,096,216.04
3 Other Non-Exempt	\$543,170.44	\$12,691,454.94	\$13,234,625.38
4 Subtotal	\$4,922,108.32	\$161,389,744.34	\$166,311,852.66
<b>Category B: Requested Exempted Purchases</b>			
1 Production Equipment	\$1,156,701.25	\$27,297,533.83	\$28,454,235.08
2 Set Design and Construction	\$267,092.54	\$6,120,862.17	\$6,387,954.71

3	Props and Wardrobe	\$118,315.44	\$4,338,109.69	\$4,456,425.13
4	Real Property	\$837,589.83	\$6,740,864.56	\$7,578,454.39
5	Other Exempt	\$389,752.78	\$2,684,886.14	\$3,074,638.92
	Subtotal	\$2,769,452.00	\$47,182,256.00	\$49,951,708.00
	<b>Category C</b>			
1	Estimated Production Expenditures	\$7,691,560.00	\$208,572,000.00	\$216,263,561.00
2	Total Amount of Tax Exemption Based on Florida's General State Sales & Use Tax Rate of 6%			\$2,997,102.48
3	Return on Investment (ROI)			72.1575 :1

**Applicant Origin (By County)**

Brevard	1
Broward	17
Miami-Dade	34
Duval	1
Escambia	1
Hillsborough	10
Lake	1
Lee	1
Monroe	1
Okaloosa	1
Orange	18
Palm Beach	10
Pinellas	11
Polk	2
Seminole	3
Out-of-State	2

**Production Days Per County (90-Day Applicants):**

Brevard	446.0
Broward	1031.0
Charlotte	2.0
Citrus	32.0
Collier	4.0
Columbia	20.0
Dixie	10.0
Duval	17.0
Escambia	60.0
Glades	2.0
Hernando	2.0
Hillsborough	89.0
Leon	30.0

Manatee	4.0
Martin	1.0
Miami-Dade	1977.0
Monroe	37.0
Okaloosa	4.0
Okeechobee	2.0
Orange	974.0
Osceola	127.0
Palm Beach	28.0
Pasco	80.0
Pinellas	237.0
Polk	3.0
St. Lucie	2.0
Seminole	27.0
Volusia	3.0
Wakulla	2.0

<b>COMBINED TOTALS</b>	
Total Estimated Production Expenditures	\$265,159,688.00
Total Amount of Tax Exemption Based on Florida's General State Sales & Use Tax Rate of 6%	\$3,991,101.54
Return on Investment (ROI)	66.4377 :1

<b>ANNUAL ESTIMATES (07/01/2013 - 06/30/2014)</b>	
Total Production Expenditures	\$1,106,641,855.00
Total Amount of Tax Exemption Based on Florida's General State Sales & Use Tax Rate of 6%	\$15,410,803.92
Combined Return on Investment (ROI)	71.8095 : 1
Number of Out-of-State Applicants	286
Number of In-State Applicants	547
Total Applicants	833
Number of Full-Time Jobs Created	25,550
Number of Freelance Jobs Created	41,168
Total Jobs Created	66,718

## Appendix 5 – Relationship of Tax Exemptions and Incentives to Industry Growth Fiscal Year 2013-2014

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\* EIFI = Entertainment Industry Financial Incentive (Tax Credit)

$$\begin{array}{rclcl}
 \text{EIFI Recipients' Sales \& Use Tax Exemptions + EIFI Tax Credits Awarded} & = & \$4,354,795 + \$51,454,500 & = & \$55,809,295 & = & \underline{1} \\
 \text{Total EIFI Recipients' Actual Qualified Expenditures} & & \$240,577,736 & & \$240,577,736 & & 4.31
 \end{array}$$

KEY	
*Value of EIFI Recipients' Sales and Use Tax Exemptions:	\$4,354,795
EIFI Tax Credit award in FY 13/14:	\$51,454,500
Total EIFI Recipients' Actual Qualified Expenditures:	\$240,577,736

Note: Sales Tax Exemption data is self-reported and therefore only represents an estimate. The figures related to the Entertainment Industry Financial Incentive (Tax Credit) are actual verified expenditures. Not every recipient of the Financial Incentive is eligible for the Sales Tax Exemption.